

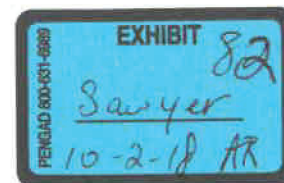
EXHIBIT 2

(Redacted)

(Previously Filed Under Seal as DI 492-1)

Message

From: Bill Waid [BillWaid@fico.com]
Sent: 3/1/2016 3:22:43 PM
To: Mike Sawyer [MikeSawyer@ficorp.onmicrosoft.com]
CC: Russ Schreiber [RussSchreiber@fico.com]
Subject: Fwd: Etna 9 Grid Pricing spreadsheet
Attachments: Blaze Advisor Price Grid.xls; ATT00001.htm



Mike,

Attached is the standard criteria for sizing Blaze Advisor applications. This is the criteria that has been in place since early 2000.

[REDACTED] Absent these parameters we can derive them from book of business or other key business metrics. [REDACTED]. Hence the reason we limit contract on mergers and acquisitions as the non-organic growth.

I will review the Chubb list but it is rather vague, so any details you have would help in the analysis.

One of the benefits of an ELA is the benefits of multiple application usage [REDACTED]. [REDACTED]
 [REDACTED]

Bill

Begin forwarded message:

From: Bill Waid <billwaid@fico.com>
Date: January 21, 2016 at 2:41:06 PM EST
To: Conrad Essen <ConradEssen@fico.com>, James Chaban <jchaban@fico.com>
Subject: Re: Etna 9 Grid Pricing spreadsheet

Conrad,

Please find it attached.

Bill

From: Conrad Essen <ConradEssen@fico.com>
Date: Thursday, January 21, 2016 at 2:01 PM
To: Fico <billwaid@fico.com>, James Chaban <jchaban@fico.com>
Subject: Etna 9 Grid Pricing spreadsheet

Jamie,

Bill mentioned that you had developed this grid for Blaze to come up with a pricing model about the years ago that might be relevant for Josh and me in our discussions with TCS and Xerox. Could you share that with us?

Confidential - Attorneys' Eyes Only

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Sawyer, Mike

Conrad

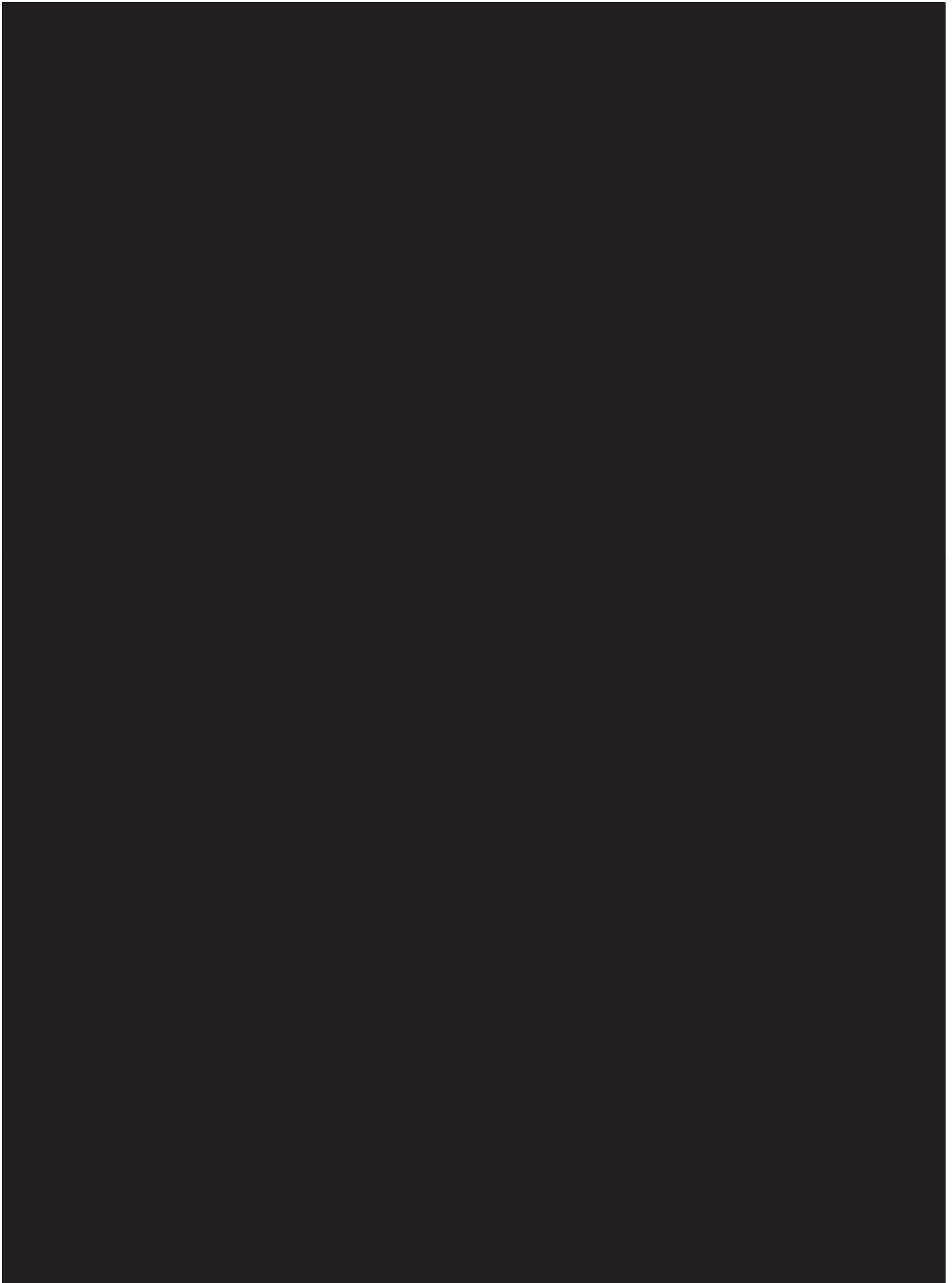
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Sawyer, Mike







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